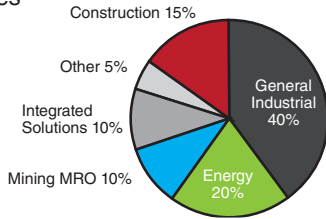


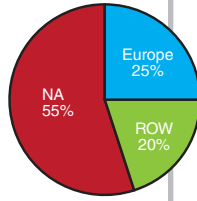
Actuant BY SEGMENT

INDUSTRIAL

2016 Sales*
\$360 M



31%



PRODUCTS

- Hydraulic cylinders, pumps, valves
- Concrete tensioning
- Integrated solutions
- Production automation
- Synchronous lifting systems

END MARKETS

- MRO
- Infrastructure
- Rail
- Oil & Gas
- Mining
- Power generation
- Workholding

CUSTOMERS

- Fluid power distributors
- Grainger, AIT
- Hydraulic Power
- Caterpillar
- Balfour Beatty
- American Bridge
- Mammoet

ENERPAC

SIMPLEX

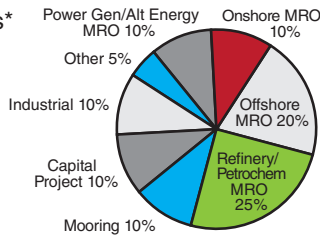
LARZEP
HYDRAULIC

PRECISION-HAYES
INTERNATIONAL

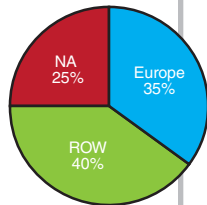
milwaukee
Cylinder

ENERGY

2016 Sales*
\$410 M



36%



PRODUCTS

- Torque wrenches, tensioners, in-situ machining equip
- On-site joint integrity & other services
- Equipment rental
- Emergency pipeline connectors
- Electro-mechanical cables and umbilicals
- Engineered synthetic rope
- Slings
- Mooring solutions

END MARKETS

- Oil & Gas
- Power generation
- Petrochem
- Wind turbines
- Nuclear
- Medical
- Defense
- Marine
- Aerospace

CUSTOMERS

- BP, Petrofac, Shell, Statoil, Technip, Bechtel
- FMC, Haliburton, Saipem
- Cook Medical, Lockheed Martin
- Chevron, Woodside

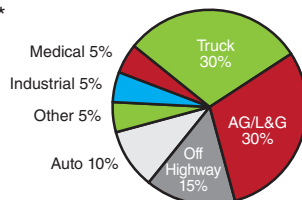
hydratight

CORTLAND

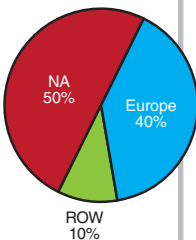
VIKING
SeaTech

ENGINEERED SOLUTIONS

2016 Sales*
\$380 M



33%



PRODUCTS

- Hydraulic position & motion control systems
- Engine & turbocharger air flow valves
- PTO drivelines
- Severe duty instrumentation and displays
- Flexible shafts

END MARKETS

- Vehicle OEM's: Truck, Auto, Off-Highway, Agriculture
- Diesel engine & turbocharger manufacturers
- Medical
- Aerospace
- Defense
- Agriculture Implement OEM & AM

CUSTOMERS

- Volvo, Scania, DAF
- CNHTC
- Webasto, Valmet
- Honeywell, Cummins, Borg Warner
- Atlas Copco, Oshkosh
- Caterpillar, Deere, AGCO, CNH, Farm & Fleet, Tractor Supply

POWER-PACKER

maximatecc

GITS MFG. CO.

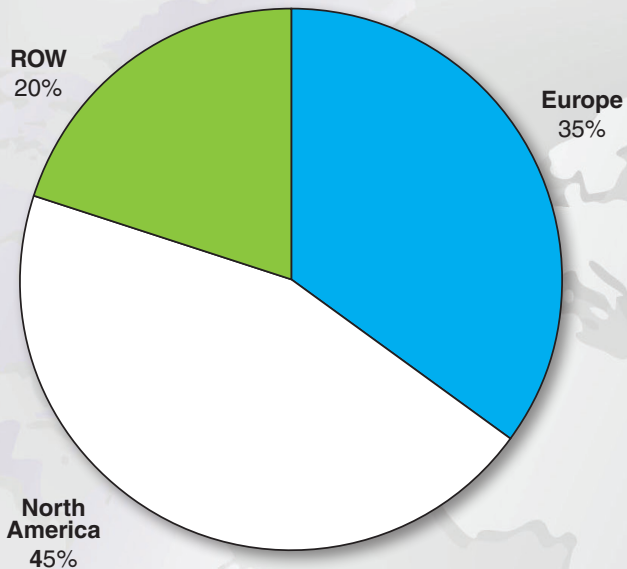
elliott manufacturing

Weasler

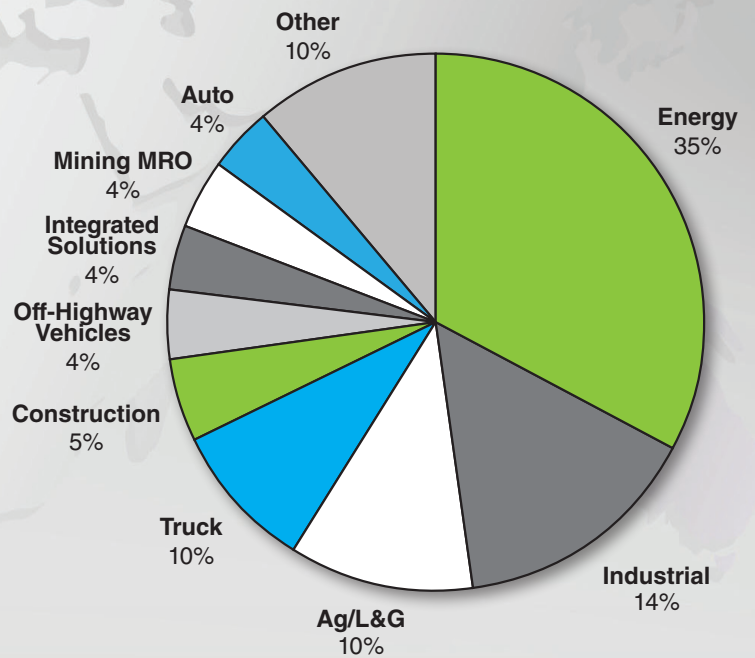
Actuant Corporation is a \$1.2B diversified industrial company serving customers from operations in more than 30 countries. The Actuant businesses are leaders in a broad array of niche markets including branded hydraulic tools and solutions, specialized products and services for energy markets and highly engineered position and motion control systems. The Company was founded in 1910 and is headquartered in Menomonee Falls, Wisconsin. Actuant business operations are divided into three segments focused on the markets we serve. For more information visit www.actuant.com.

ATU
LISTED
NYSE

SALES BY GEOGRAPHY



SALES BY END MARKET



SALES BY CUSTOMER

